

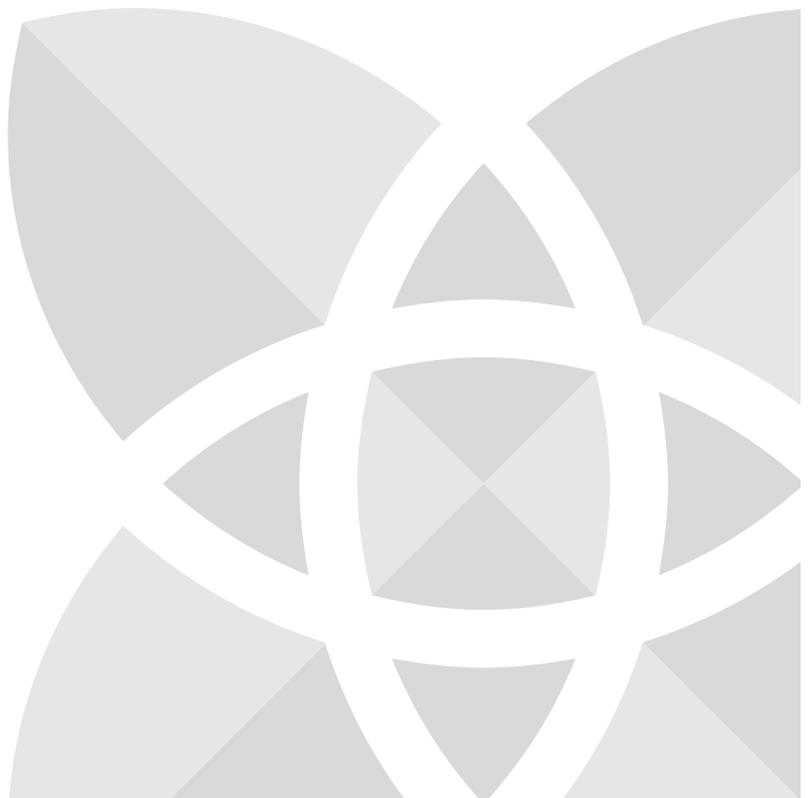
# Individual Report



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This Report Was Prepared For  
JOHN Q. PUBLIC

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JOHN Q. PUBLIC  
The Rothschild Corporation

BX6396

### **Relating to People Individually**

Prefers to be direct and straightforward and is matter-of-fact; and has a need for people to be frank and unevasive in return.

### **Relating to People in Groups**

Likes to think and work independently and enjoys working alone; and needs to be free from constant social demands and group pressures.

### **Systems and Procedures**

Prefers organizing work according to some definite plan and values system and order; but needs to be offered some opportunities for personal initiative as well as organizational support.

### **Direction and Control**

Likes to be self-assertive and actively enjoys supervising and directing others; and needs opportunities for forceful self expression against a background of firm direction and control.

### **Teamwork and Individual Competitiveness**

Prefers to be competitive and resourceful; but nevertheless needs in general assignments which encourage a trusting, team-based approach.

### **Preferred Pace for Action**

Likes to be very active and displays a high energy level; but needs an environment that offers opportunity for reflection as well as stimulating action.

### **Demands of Work**

Responds well to difficult and demanding tasks and goals; and needs the stimulus of personally challenging life and work situations.

### **Involvement of Feeling**

Prefers to be sensitive and sympathetic to the feelings of other people; and needs the support of an environment that is genuinely sensitive to people's feelings.

### **Dealing With Change**

Likes to introduce a good deal of variety and novelty into personal routine; but needs a minimum of such change imposed by the environment or by other people.

### **Personal Independence**

Prefers to exercise personal freedom and be spontaneous and individualistic; and needs an environment that offers plenty of opportunity for independence.

### **Action or Reflection**

Likes to consider all possible alternatives before committing to a decision; and needs to be offered plenty of time for decisions.